man in Norfolk realized the bar-gains that await her the Coat De-

ANNUAL CLEARANCE of Tailor Made Suits. ANNUAL CLEARANCE Of Tailor was estimated that the State of Tailor was estimated Biack Broadcloth Suits, \$15.00 grade, \$19.00. Black and Colored Suits, \$16.50 grade, \$12.98. Black Suits were \$20.00, new \$15.00. \$25.00 Suits, \$19.00. \$25.00 Silk Lined Suit, \$15.00.

# Willer, Rhoads & Co.

ANNUAL CLEARANCE of Fine Sacquing Flannels that sold at 39c. and 50c. Just the thing for Child's Coat or Ladies' Dressing Sacque. They have all been priced and go on sale Monday. Clearing

THAT WAITED FOR EVENT & & &

## SOUR GREAT ANNUAL JANUARY CLEARANCE

That great once-a-year event—the only one of its kind to which Norfolk and its Sister Cities

THAT MUCH INQUIRED AFTER SALE &

Goods and Silk OUR ANNUAL JANUARY CLEARING SALE, that eventful epoch when all mussed or soiled goods,

ignoring the previous selling price.

A large assettment Novelty Dress
Goods, 33 in., 40 in. and 45 in. wide,
sold at 50c and 59c; clearing price 25c.

40 in. Novelty Dress Goods, rold at
75c and 69c. clearing price 39c.

40 in. Fancy, Two Tone Brocade
Dress Goods, sold at 22c, clearing vice

16 in.

ANNUAL May be the contained of the contained

5)2c. 5 pieces Fancy Novelty Plaids and books, that sold for \$1.50 and \$1.75

Cheeks, that sold for \$1.50 and \$1.75
yard, clearing price 75c.

3 pieces Fanry Plaid Suitings, sold for 93c and \$1.25 yard, cl. aring price 59c.

4 pieces 33-in. Plack Crepon Effect Novelty Goods, sold at 50c, clearing price 29c.

38 in. Black Crepon, sold at \$1.00, price 85c.

Special—15 Silk Petticosts in plain

price 85c. 40-in. Black Luster Mohair Crepon, in

Special—15 Silk Petticoats in plain colors, changcable stripes and plaids so d at \$7.00 and \$7.89, as long as they last, \$5.00.

CLEARANCE.

We have grouped together in one lot

Bright Taffeta Stripes on Taffeta frounds, Corded Plaid Taffeta Heavy Silk that sold at \$1.25 and \$1.75, clearing price 98c.

Linings.

All the fancy Cambrics used in holiday decora-tions—red, yel-

green, sold at 5c. price 2c.
Remnants of Percaline, Silesia, Leoc.
Canvass, etc., sold for 10c. 15c, for 5c.
1 piece Black Mohair Lining, s

Of all Depart turn out yearly—an occasion that is known in this vicinity as the greatest bargain event of the year.

cutting of ail not counting the cost and all odd lots, all broken lines and discontinued numbers, as well as all remnants, are closed out without regard

Eayadere and figured designs, sold at \$2.00, price \$1.50.

4 pieces 42-in. Black Jacquard Brocades, sold at \$1.29, clearing mice 98c.

6 pieces 45-in. neat designs in Wool and Mohair Black Jacquard, sold at \$2.00 and \$2.19, for \$1.39 yard.

54-in. Diagonal Cheviot, beautiful Weave, \$1.00, for \$5.

eave, \$1.00, for 75c.

50 in. Flack Saim Finished Biaritz, costs, in plais and changeable talletas, some lace trimmed, at \$7.50.

Silks.

Hendreds of people took ad-vantage of our

Is acknowledged to be the test sold in \$11.50. lines have been added and we are sure that this week's sale will surpass that of all others Children's Fleavy Weight Black Stockings, guaranteed hist and stanless, that sold for 25c, will be closed out for 192

ANNUAL

CLEARANCE.

Ladies' Fast Black Hose, Hermsforf They contain fancy silks of all kinds—stripes, plaids, changeables and brocades, only 59c.

Fine Taffeta Bayadere Stripe Silk in blue effects, green effects and Brown effects, sold at \$1.00, clearing price 69c.

Our Hosiery.

high spliced heel, clastic tors, a 25c Hose for 19c. 25c, 39c, 50c and on up to \$2 50 pair.

Dress Trimmings.

ANNUAL CLEARANCE.

such sweeping reductions been made-bargains that will astonish the shrewdest shoppers.
All our \$7.00 Plush Capes go at \$5.50.

Beautiful Plush Capes that sold at

Stourish Flash Capes that \$10.00 go at \$8.00.
5 styles of Plu-h Capes, some braided, jet and fer trimmed, told at \$14.00 and \$15.00, all go at \$10.00.
CLOTH CAPES—4 only, Black Cloth Capes that sold at \$2.00, go at \$1.49. S5.00.

One fot of Silk Petticea's, with silk dust ruftle, in changeable t fictas, only \$7.50 and \$8.00 grade, 15.49.

10 styles of Plaid Silk Petticeats that sold at \$3.00 and \$10.00, go in this lot at 56.00.

Silk Petticea's with silk cloth Capes that sold at \$2.00, go at \$1.49.

CLOTH CAPES 4 000, go at \$1.49.

Cloth Capes that sold at \$2.00, go at \$1.49.

All our Elack Cloth Capes that sold at \$5.00 co at \$3.98.

All our \$10.00 and \$12.00 Silk Petti-coats, in plain and changeable talletas, some lace trimmed, at \$7.50. \$15.00 Silk Petticoats, in plain and changeable, reduced to \$10.00 and \$11.00 \$10.00 Capes, beauties at that, go at \$7.50 Hard ome Cloth Capes, \$15.00 orade

\$11.50. \$18.60 and \$20.00 Cases all go at

Si'k Caps.

CLEARING.

A great clearing sale of odd lines of Infants' Silk Caps and Children's Tam

high spliced heel, clastic tors, a 25c Hore for 18c.

We have just received a large assertment of Ladies' Fancy Hose, among them some of the advance spring styles.

The landsomest line shown in this city, 25c, 39c, 59c and on up to \$2.50 pair.

50c
Children's Tam O'Shanter Caps of red cloth, finished with white silk cord, sold at 25c, price 10:.

Children's Tam O-Shanter Caps, with feather and without, sold at 39c, price 15c.

45x36 Bleached Pillow Cases, hemstitched. 12/5c grade 10c.

45x36 Bleached Pillow Cases, hemstitched, 12/5c grade 10c.

45x36 Bleached Pillow Cases, hemstitched, 12/5c grade 10c.

50x36 Bleached Pillow Cases, 15c grade 21/3c.

Stationery.

About 200 be started here on Monday, by that we mean for you to compare our prices with what you pay for the same goods at a stationery s. ore.

ement has been announced our Stires and Mr. J. E. R. The marriage will take

Stationery.

Never in the history of the Department has box. Stationer's price 25c, our orice 15c.

Star Linen—One pound of All-Linen in three sizes—note, Octavo and in three sizes—note, Octavo and Paper in three sizes—note, Octavo and sultana, a fine rough linished suede pa per. Stationer's roice 25c, our price 15c Snow rlake Linen—Another lavorite Special Ore lot of Plush Capes that cold at \$3.00 and \$1.50, clearing price 26.00.

Special Ore lot of Plush Capes that cold at \$3.00 and \$1.50, clearing price paper, looks like snow flakes. Stationer's price 25c, our price 15c pound.

January Sale of Cottons.

ANNUAL CLEARANCE Sheetings, Musfine and Ready to Use Sheets and Slips have always been one of the main features of our annual January selling. This year, perhaps more than any other will prove our supremacy, which we have maintained in Cotton selling. Yard Wide Bleached Cotton, 5c grade

4c. Yard Wide Andrescoggian, bleached, Yard Wide Fruit of the Loom, bleached, 5 % c. A No. 1 Yard Wide Bleached Cotton,

Dwight Anchor, yard wide heavy cotton, &c.
Pride of the West, Wamsutta Bleached

Cotton, 121/2c grade 9c. 9-4 Bleached Sheeting, fine cotton, 15c grade 123/2c. 9-4 Bleached Lockwood, 20c grade

PShanter Caps.
Infanis' Cream Silk Embroidered
Lep., sold for 3% and 5% price 25c.
Infanis' Cream Striped Velvet Caps,
sold at 5% price 25c
Infanis Cilk Caps and Bonnets that
sold for 75c and \$1.00 and \$1.25, price

The sold of the so 10-4 Lockwood Sheeting, 22c grade

grade 121/c.
50x90 Single Bed Sheets, 35c.
72x92 Bleached Sheets, 39c grade

Silk Waists.

ANNUAL CLEARANCE.

\$6.00, \$7.00 and \$8.00 Silk Waists in Black Plain and 36. Over 35 styles to select from.

all have been resorted and arranged in lots, with utter disregard to cost, and priced in a manner that will appeal to every woman in Norfolk and its surroundings; all new Waists, not an old 19c one amoung them. They all go on sale Monday \$5.00 Cur 25c Bottles Garwood's Assorted Extracts, clearance price 19c.

Boys' Waists.

ANNUAL CLEARING.

RING. to seven years yard, may economize expenditure with-mising the style of the Waist. Waist Department has a clear

magnificent offer for you this week. Finest Grade Mother's Friend Laun

dred Waist, usual price 75c a piece, clearing orice 50c. Another lot of same kind Waist, only unlaundred, sold regularly at 3% and 50c, clearing orice 25c. Don't delay if you can use any of the above sizes, as these won't last long at these sharp re

Gent's Furnishings.

MEN'S UNDERWEAR-A Main street window disolay only too well ex-plains the real worth of this great Underwear clearing sale. Every article in the window worth 50c a piece, clearing price 25c a piece. Only fifty cents a suit, think of it chhance to lay in your Specia

mext Winter's supply.

MEN'S HALF HOSE—We place on sale Monday our entire lot of Men's 25c plain black and tan, fancy stripes and plain, cotton and lisle thread imported Half Hose at a very special price, 3 pairs for 50c. You can well afford to buy these by the dozen, all sizes.

EANCY SHIPTS FANCY SHIRTS-One lot of Fancy

A comparison sale of Stationery will startes here on Monday, by that we can for you to compare our prices with 371/2c.

81x90 Bleached Sheets, 39c grade
81x90 Bleached Sheets, 39c grade
371/2c each.

81x90 Bleached Sheets, 39c grade
371/2c each.

Remants of Percaline, Silesia, Lene Carvass, etc., sold for 10c, 15c, for 5c.

I piece Black Mohair Lining, sat 12½c, for 5c.

I piece Black Mohair Lining, sat 12½c, for 5c.

I pieces Moire Lining, light green, yellow, pink and lavender, sold at 10c yard, for 3c.

Yellow, pink and lavender, sold at 10c yellow part of the same sold at 10c yard, for 3c.

ANNUAL Separates here on Monday, by that we man for you to compare our prices with mean for you to compare our prices with mean for you to compare our prices with a stationery so one. Tri mings will be stationery so one. Tri mings will be stationery so one. Tri mings will be stationery so one. The box of Crushed Vellum Paper, in blue or white Stationer's price 15c, our price this week \$1.00 cair.

Yellow, pink and lavender, sold at 10c yard, for 3c.

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Yellow, pink and lavender, sold at 10c yard, for 3c.

Yellow, pink and sold yard of mean for you to co

Notions.

ANNUAL CLEARING.

and up to date Notion Departknife of stock taking very sensibly. 19c Steel Shears, clearance price 5c

Our 25c Atomizers, clearance price

25c Delft Perfumery, clearance price 10:.

5c Beaded Point Steel Hair Pins clearance price le paper. 10c Inside Belting, clearance price Ic

10c Bunches Assorted Tapes, clearance

5c package Manilla Toilet Paper clearance price 3c package. 5c Round Hand Mirrors, clearance

Large Chamois Skins, worth 10c, clearance price 5c each.

5c English Pins, clearance price 2 pa-

5c Hotel Soap, clearance price 3c.
5c Majestic Soap, clearance price 3c
25c Iris Blane Toilet Soap, clearance
price 10c box of 3 cakes.
Holmes 25c Frostilla, clearance price

25c Rubifoam, clearance price 18c. 5c Safety Pins, clearance price 3c paper. 5c White Ivory Fine Combs, clearance

Glace Kid Gloves, in tans, reds, browns, modes and black, in 2 clase, 7 hook and 4 button, to be closed out regardless of value. These are not shop worn goods.

Housekeeping Linens.

ANNUAL CLEARING.

The largest and most beautiful collection of Housekeeping Linens ever gathered and offered the Norfolk public is shown in this popular department. One undeviating rule has from the first been sleadily and rigidly adhered to, which rule is that while all desirable grades are shown, from the lowest priced up to and including the very finest, not one article nor one yard of goods shall be offered for sale which is not thoroughly dependable and desirable in quality.

72 inch Plain Double Satin Damask Linen (no figure nor design) \$1.39, yard.

Linen (no ligure nor design) \$1.39 yard.
72 inch Double Satin Damask Linen,
with set lily design on polka dot ground,
\$1.39 yard.
72 inch Double Satin Damask

72 inch Double Satin Damask Linen, tulip design, \$1.39,
72 inch Double Satin Damask, olain center with deep chrysanthemum border, \$1.00.
72 inch Double Satin Damask, carnation design, \$1.25.
73 inch Double Satin Damask, all-over scroll design, \$1.25.
70 in Double Satin Damask, pansy and leaf design, \$1.00.
(We carry 5-8 and 3-4 Napkins to match all of the above.)
72 inch Double Satin Damask in polka dot, pansy and fern designs, 75c yard, 72 inch Satin Damask, pure bleach, rose and snow drop designs, 50c.
64 inch Cream Bleach Damask, soft fnish, 65c.
70 inch Cream Damask, rose design, 50c.

66 inch Cream Damask, extra heavy,

12.4 H. S. Damask Table Setts, two rows of hemstitching and one wide row drawn work, medalion pattern, cloth and napkins, \$12.50. 12-4 H. S. Damask Sett, cloth and

napkins, conventional design, \$9.00, 12-4 H. S. Cloth and Napkin Set, Illy of the valley design, \$8.00, 12-4 H. S. Cloth and Napkin Sett, rose and spray design, \$7.50.

A very complete line of H. S. Damask Cloth, 10-4 and 12-4, \$3.00, \$3.50 and \$4.00. H. S. Bleached Napkins, \$2.75, \$3.25,

Special Sale of Kid Gloves.

We place on sale Monday morning at 8:30 300 pairs of Ladies' Fine

H. S. Bleached Napkins, \$2.75, \$3.25, \$4.50 to \$7.50.

Shand 3-4 Bleached Napkins in endless assortment, 60c up to \$4.50.

Bleached Fringed Doylies, 50c up to \$3.00.

January Sale of Coats.

ANNUAL CLEARANCE.

Probably the lowest prices ever quoted on Coats. In order to appre-

broidered tacks, that sold for \$1.00 and \$1.25, will go for 69c.

One lot of Ladies' Black 4 Button Kid Gloves, some Centemarie among these, but sizes, 5½ and 5½ only, that sold for \$1.50, will be closed out for \$1.00 pair.

In order to appreciate these remarkable values you must visit the Department. Any judgmet formed from the prices at which they are quoted will fall far short of their real value. Some Coats will naturally sell faster than theres, making an early selection advisable. All Coats marked down 25 per cent.

man Friday night, no large entertain-ments have marked the social program of the week, which seems rather of the week, which seems rather of the week. strange, for the days subsequent upon the New Year. Nearly every evening and although abounding in mirth and The annual charming visitors are be ginning to make their appearance, and, Then Norfolk promises a gayer whirl and that rush from whence there is no

Monday was celebrated as New Year's
Day, and was generally observed as a koliday. It is to be remarked that not a single house was open to receive the callers who annually flock to our doors to welcome a period of peace and happiness to those within, it seems the old-time habit of making New Years's calls is now almost obsolete, and although a beautiful and pleasant custom, it was one that was greatly abused.

\*\*Contained the wrote:

"I'm a lovely beetle bur,
My back is green and yellow;
I often bite the baby kids;
I love to hear them bellow.
And look for folks to bite;
And when I get a grip on one I bite with all my might.
I live in mortal dread of feet is the back of the contained of the cont

John Cooke, J. P. Turner and Edward Atkinson.

A party of rare fun and pleasure was given Tuesday evening by Mr. and Mrs. E. B. Hodges, at their residence on Colon 11 avenue, Ghent. Seven-hand cuchice was played, and, needless to say, was greatly enjoyed. After the game had ended a delightful supper was partaken of. Those who accepted Mr. and Mrs. Hodges' charming hospitality were Mr. and Mrs. Alfred Page, Mr. and Mrs. W. W. Lüttle, Miss Little, Miss Meyers, Miss Henry, Miss Wilson, Judge Portlock, Dr. Feild, Mr. Meade Osborne, Mr. S. L. Forbes and Mr. E. M. Henry, Jr.

A novel and interesting entertainment was given Wednesday evening by Mes Mergaret Old, at her home on Freindson street, in honor of Miss Mins Boykin, of Ballimore, who is her guest. This was a "Quotation party."

A novel and interesting entertainment was given Wednesday evening by Mes Mergraret Old, at her home on Fixed and exciting name of Transon street in honor of Messon Mink Boykin, of Baltimore, who is her guest. This was a "Quotation party." The authors of the greatest number of quotations were guessed by Miss Mary Nash, among the ladies, and by Mr. S. A. Woodward and Mr. Leigh Gordon, were Miss Mary Johnson, of Roanoke, Puller, G. Loyal, T. Loyali, Baldwin, Puller, G. Loyali, T. Loya

Out came a top, Which made me hop,

And sigh, and sigh."

Lieutenant Davis, of the United States navy, entertained a party of his friends in a delightful manner Tuesday evening in his room at No. 35 Charlotte street. As this was a stag party, mirth ran high until a late hour. Mr. Davis guests were Mr. Hall, U. S. N.; Messrs. R. W. Wilkinson, Richard McIlwaine, John Cooke, J. P. Turner and Edward Atkinson.

Miss Amy Worth, of Richmond, is the guest of Miss Margaret Old, on Freemason street,

Miss Fannie, Culpeper is visiting

The Senior German Club gave their scoming to this attraction of those who were presMisses Patterson, Royk'n of Haltimore, Misses Pinterson, Royk'n of Haltimore, Misses Pinterson, No. 1, Misses Waish, on Misses Mattle Johnston, Heath, Tunstudi, Gordan renn, McBee, Cooke, Burrenn, McBee, McBee, Berling, McBee, McBee,

Brockenbrough, Bell, R. C. Taylor, Jr.; Heath, Goode and Drs. Williams and Grice; Mr. and Mrs. E. H. Biscoe, U. S. N.; Mr. and Mrs. A. P. Wilmer, Mr. and Mrs. J. T. Jenkins, Mr. and Mrs.

Quite a number of the members of the Country Club enjoyed the usual Saturday afternoon ten yesterday, Mrs. W. E. Driver, Miss Ellz-beth Nash, Miss Many Nash and Miss Ellzabeth Tunstail received the guests in a charming manner. Delightful refresh-ments were dispensed and the amuse-ments afforded by this charming club were indulged in.

Miss Fannie Leigh entertained a number of her Gends Wednesday evening at her home on York street in a charming manner. The affair partook party, and was one of the most en-joyable occasions of the Winter to those who were invited.

On Wednesday evening the home of Miss Walton, on Bute street, was the scene of a gay throng, the friends of Miss Walton heing invited to meet her guest, Miss Jean Walsh, of Washington, Cards were played until a late hour, when refreshments of a tempting nature were brought forth. Hearts held the attention of the guests, Among those who accepted Miss Waton's hospitality were Miss Elizabeth Lauder, Miss Rosa McBee, Miss Katherine Heath, Miss Cornelia Tucker, Miss Walsh, Miss Anna Taylor, Miss Mary Walton, Mr. W. W. Sale, Mr. R. C. Taylor, Mr. J. S. Taylor, Mr. James Johnston, Mr. Merritt, Mr. Harry Keeling, Mr. T. N. Tannor, Mr. Calvert Dey and Mr. J. E. Heath, Jr.

There was an enjoyable hop given at the navy-yard Saturday afternoon, which was largely attended. The Na-val Post Band, under the skillful leadval Post Band, under the skillin lead-ership of Professor Price, furnished the music and from 4 until 6 o'clock the inspiring strains of two-step and waltz filled the air.

Mrs. Holt Page entertained a party of her friends Wednesday evening at a seven-handed euchre party. Her guesis were Mr. and Mrs. George McIntosh, Mr. and Mrs. Eldridge, Mr. and Mrs. II. N. Page, Mr. and Mrs. Caldwell Hardy, Mr. and Mrs. Wrenn, Mrs. James Ring, and Mr. J. P. Williams, They were delightfully entertained at cards until a late hour, when a dainty repast was enjoyed. The prize, two figures of the "Heavenly Twins," and a candelabra, were won by Mrs. George McIntosh and Mrs. Caldwell Hardy. Twins," and a cannelad, by Mrs. George McIntos Caldwell Hardy.

Miss Annie Delk has returned from a visit to her mother's, in Suffolk.

The Misses Pickett entertained the

card club, of which they are members, very delightfully Thursday evening at their home on Rute street. The parlors were brightly lighted and decorated with were brightly lighted and decorated with many palms, which added to the beauty of the scene. Progressive cuchre was the game indulged in. Miss Etta Smith carried off the honors among the ladies, and won the prize—a silver paper knife—while Dr. Herbert Old was fortunate among the gentlemen and received a handsome boot. The booby prize was awarded to Mr. Edward Willcox, and was a "jack-in-box." The consolation prize—a beautiful calendar—was cut for and won by Mrs. Webster.

Last Wednesday evening a stag party was given by Mr. Kevill Gleinan to a few friends at his home in Ghent, A series of interesting games of hearts was played, and afterwards a chafing dish supper was served. The guests were Messers, Alexander Irvine, George Sargeant, W. Payne, W. Sharp, W. H. Bell, W. Taylor, Jr., and T. F. Rogers, Jr.

Miss Margaret Wilson attended the marriage of her cousin, Mr. Wright C. Wilson, to Miss Mary Lee Phillips, in Scaford, Del., last week.

Miss Mary Walton, who has been spending the holidays at home, has reliurned to Mount de Sales Academy, in Baltimore.

Miss Annie Delk has returned from a visit to her mother's, in Suffolk.

The decorations were red and were excendingly attractive. The centre-piece was formed of carnations of that rich was formed of the rach plants and white bulk and the meant as souvening.

A totlet article, not a dye. Dy nourishing the roots, restores the hair to its natural color and gives vigor and beauty. Prevents

Among the receptions of the Miss Buchanan, of Baltimore, is the guest of Mrs. Elliott, on Botetourt street.

Mrs. J. H. Hardy and Miss Ethel Hardy have returned from a visit to Baltimore and Seaford, Del., where they attended the Wilson-Phillips nuptials Thursday.

Miss Beatrice Patterson, of Baltimore, is the guest of her sister, Mrs. Elliott, on Botetourt street.

Among the receptions of the past week may be mentioned a very pleasy and one tendered the choir of St. Mary's Catholic Church last Victoria of St. Mary is and Father Denales, of Newport News, and Father Denales, of Newport News, and Father Friol, assistant p stor of St. Mary's, filled up a most pleasant evening, Father Denahoe endering several sentimental and numorous sentimental senti evening, Father Donchee rendering several sentimental and humorous roles, in a pleasing manner. Prof. E. J. Doren, organist, previded at the plano, and directed the music. Father Doherty knows well the duties of a hest, and all present enjoyed themselves in a high degree.

Have You Tried It Yet? Is it not your duty to yourself to look as well as possible? It should be on every dressing table,

HARMLESS, EFFECTIVE. PLEASANT.

## TO CONTRACTORS AND BUILDERS

When in need of BUILDING MATE-RIAL, Window and Door Frames, all kinds Tr n Work, Bracket Work, Stain Wors in any design, also Mantels, cheap and high grade; all kinds Moulding, Charch Work, Bar Fixtures Got prices

W. E. WINBORNE. BERKLEY, VA.

WINBORNE & REA,

EDENTON, N. C.
A full stock of the above mentione
material. Storehouse near Ferry Bridg
Berkley. Phone No. 1,299.
au14-ly

IRWIN'S EXPRESS CO.,

218 Water St., Phone 6. Either Phone Twins," and a candelabra, were won prize was awarded to Mr. Edward Will- was much enjoyed.

We had anything to and from anything to anything